



THE UNIVERSITY OF BRITISH COLUMBIA

AVP Finance and Operations
Okanagan Campus

Workday Procurement 101

October 14th, 2021



Agenda

- 1 | Basic Procurement Concepts
- 2 | Workday Catalogues
- 3 | Supplier Set-up
- 4 | Invoicing, Receiving and Payments
- 5 | Q+A

Basic Procurement Concepts



Procurement Basics

Purchases under \$3,500 (inclusive of tax)

- Use UBC Visa Card
- If order under \$3,500 requires a PO number, follow same process in Workday as for purchases over \$3,500

Purchases over \$3,500 (inclusive of tax)

- Require a PO (review the [PO Exemption Matrix](#) for exceptions)
- Three quotes from three suppliers recommended
- If three quotes are not possible, it is expected that the Requestor provide rationale
- Quote must not have expired
- Quote requirements – see Finance’s [website](#) for what information should be included in a quote
- CFI discount and educational discount must be itemized separately on all quotes
 - Include “CFI Discounts” under additional worktags for discount to ensure included in financial reporting



Procurement Basics Continued

Purchases over \$75,000

- UBC, as a publicly-funded entity, is bound by internal and external regulatory frameworks - purchases of goods and services in excess of \$75,000 typically publicly posted in a competitive bid process.
- Competitive tender ensures the procurement of goods, services and construction works is fair, open, public and competitive.

Purchase Order Service Levels

- Standard:
 - nine (9) business days from time of receipt, provided complete and accurate information is submitted to Financial Operations
- Rush
 - To meet an unplanned urgent need (not health and safety related, nor executive requested).
 - Every effort made to process within two (2) working days of submission.
- Emergency
 - A purchase/service requisition that is health and safety related and/or executive requested will be completed within one (1) working day of submission.



Importing Goods

- If UBC is the Importer of Record then UBC is responsible for the customs compliance and clearance of goods crossing the Canadian border.
- UBC's customs broker is [Thompson Ahern International](#)
- UBC Worktag information (program, project, grant, or gift) must be provided on all documents, especially on the shipping label as part of the address.



Workday Catalogues



Supplier Catalogues

- E-procurement solution that allows access to a supplier's catalogue with pre-defined items and pricing.
- Similar to typical online shopping, connects to a supplier site where a purchase can be made, adds items to a shopping cart, and brings them back into Workday to complete transaction.
- Supplier catalogues fall under a blanket PO with negotiated prices and terms
 - Purchase requisitions under \$10K (in the Workday Catalogue) - Buyer review not required.
 - Purchase requisitions over \$10K - Buyer review and approval is required.
 - Purchases from Microserve catalogue (IT) - review over \$100 is required.

Connecting to Supplier Websites

Currently available Supplier Catalogues in Workday

Staples Professional – office supplies

VWR International – lab equipment, lab supplies, chemicals

Fisher Scientific – scientific instrumentation, reagents and consumables, software

Linde Canada – industrial gases

Microserve – IT solutions, laptops

Create Requisition

▼ Select an Option

Request Non-Catalog Items

Request goods or services that are not available via a supplier website catalogue.

Connect to Supplier Website

Click Connect to Supplier Website

Use this to connect to UBC catalogues hosted on supplier websites: Staples & VWR plus additional suppliers in the future.

Add from Templates and Requisitions

Add items to your cart using your requisition templates or previous requisitions.

Select from My Procurement Favorites

Select from my Favorite items

Connect to Supplier Website







Company
UBC The University of British Columbia

Requester

Currency
CAD

Requisition Type
* Purchase Requisition

Supplier Websites 6 items

Logo	Supplier Link Name	Multi-Supplier	Supplier	Description	
	Microserve		Microserve		<div>Connect</div>
	Staples		Staples Canada		<div>Connect</div>
	Staples Bulk Paper		Staples Canada		<div>Connect</div>
	VWR		VWR International Company		<div>Connect</div>
	Fisher Scientific		Fisher Scientific		<div>Connect</div>
	Praxair		Praxair Distribution Division of Praxair Canada Incorporated		<div>Connect</div>

Supplier Set-up



Supplier Setup Information

Suppliers must be set up in Workday before a requisition can be submitted.

Supplier Setup

Can be submitted by prospective suppliers and UBC Workday users

Supplier Information Change

Can only be submitted by UBC Workday users

Mandatory Information & Backup Documents

- Name and contact information
- Banking details – attach UBC forms (EFT/ACH/GDS) & voided cheque
- Business type – individual/sole proprietor vs. business/organization
- Tax information (business number, GST #, PST #, SIN) for Canadian residents

Tip

Suppliers should log back into the self-registration portal to monitor status and send-backs



TOP 5 REASONS FOR SEND-BACKS

- Missing UBC's EFT or ACH form + voided cheque or GDS form (incorrect IBAN/BIC).
- Existing address is overwritten with new. Instead, add new address and specify whether primary or not.
- Changed UBC's default net 30 payment term to net 10 or "due upon receipt".
- Business name and GST number cannot be verified by CRA's GST Registry.
- Correct business type was not identified – individual/sole proprietor vs. business/organization.



Invoicing, Receiving and Payments



Payment Processing Methods

If a purchase is:

- Over \$3500
- From a supplier on the punch-out catalog
- Requires a competitive bid
- Chemicals or other sensitive goods

If a purchase is:

- Under \$3500
- PO Exempt

If a purchase:

- Does not have an invoice (e.g. payment to research participant)
- Is a reimbursement to non-UBC individuals and external parties

If a purchase:

- Is under \$3500
- Does not require an invoice
- Is goods and services like travel, and food

Purchase Requisition, PO & Receipt:

- Purchases approved before the transaction takes place
- Invoices matched to PO
- Goods and services are received

Non-PO Invoice:

- Invoice is received by FinOps (must include Requestor name)
Routed to the Requestor for coding and Budget Owner for approval

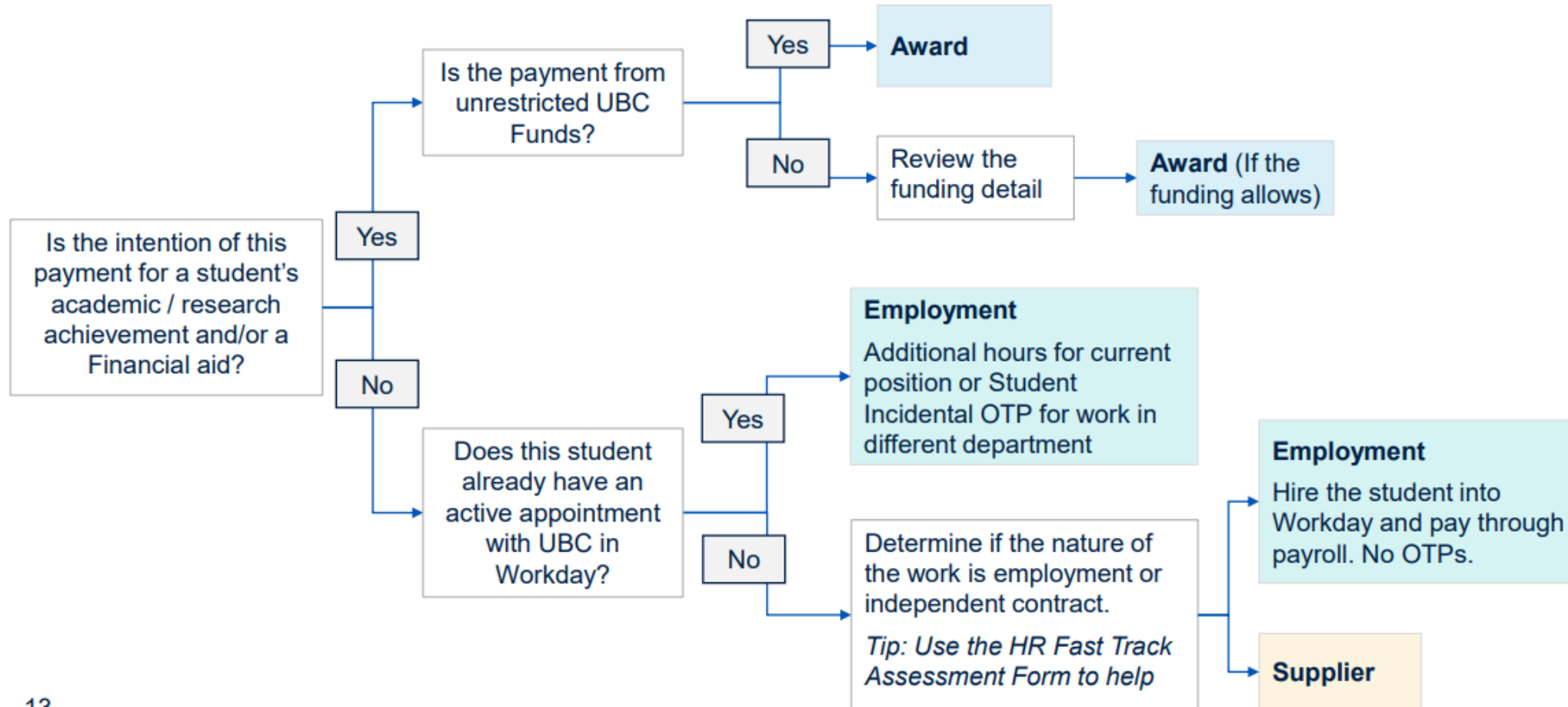
Supplier Invoice Request:

- Requestor inputs relevant information to Workday
- FinOps reviews and it is sent to the Budget Owner for approval

Credit Card and Out of Pocket Expenses:

- Credit Card transactions are reconciled and out of pocket expenses are reimbursed once approved

One Time Payments for Students - Decision Making Process



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Refer to [Presentation](#) on Student One-Time Payments for more information



Receiving in Workday

- For POs, Workday requires both an invoice and a receipt to pay supplier (PO, Invoice and Receipt = 3 way match).
- Workday receipt confirms goods and / or services have been delivered.
- The Create Receipt task should be done once the good or service has been delivered. No need to wait for the invoice.
- Ensure you are receiving against the correct line or lines to avoid a Match Exception.
- You can partially receive goods if not all goods were received and initiate payment, however the invoice must be reflective of the goods you received to be paid.
- For Service POS, the pre-tax amount should be received.

Receiving in Workday

OK TO PAY



CREATE RECEIPT

Match Exceptions

- Occur if there is a mismatch between the PO values or quantities, the invoice, and / or the receipt.
- The supplier will not be paid until the Match Exception is resolved.
- If there are any foreseeable issues, the requester should follow up with the Buyer to try and resolve any issues prior to encountering the Match Exception.
- If items for goods and services differ from the actual PO price, a change order is required and should be completed by the requester.

In many cases, the Match Exception is simply the result that the goods/services are not received in Workday.

Match Rules and Thresholds

Match Rule Name	Match Rule	Route to Resolve	Proposed Actions
Missing Receipt	No Receipt	Requestor	<ul style="list-style-type: none"> Create receipt in the system
Receipt Variance - Goods	Invoice Quantity > Received Quantity	Requestor	<ul style="list-style-type: none"> Create receipt for the remainder goods that are invoiced Follow up with Supplier to get invoice adjustment (Requestor) Buyer will assist if escalated
Receipt Variance - Services	Invoice Amount > Received Amount	Requestor	<ul style="list-style-type: none"> Create receipt for the remainder services that are invoiced Follow up with Supplier to get invoice adjustment (Requestor) Buyer will assist if escalated
Unit Cost Variance (PO vs Invoice)	<>5%*	Buyer	<ul style="list-style-type: none"> Contact Supplier to follow up and/or get invoice adjustment Initiate Change Order (Requestor)
Non-PO Lines (PO vs Invoice) e.g. Freight	>10% or >\$1000 whichever is less*	Buyer	<ul style="list-style-type: none"> Contact Supplier to follow up and/or get invoice adjustment Initiate Change Order (Requestor) Initiate Match Exception Override (Freight only)
Total Amount Variance (PO vs Invoice)	>10% or >\$1000 whichever is less*	Buyer	<ul style="list-style-type: none"> Initiate Change Order



Q+A



Appendix





View / Find Supplier & Request a Supplier Setup



Concept Overview

View / Find Suppliers & Request a Supplier Setup

View / Find Supplier's information prior to requesting for a Supplier to be created. Users can search for existing Suppliers in Workday. Many of UBC's regular suppliers are already setup in the system.

Create Supplier Request

If you cannot find a Supplier within Workday, then you can request that a supplier be created.

Details needed include:

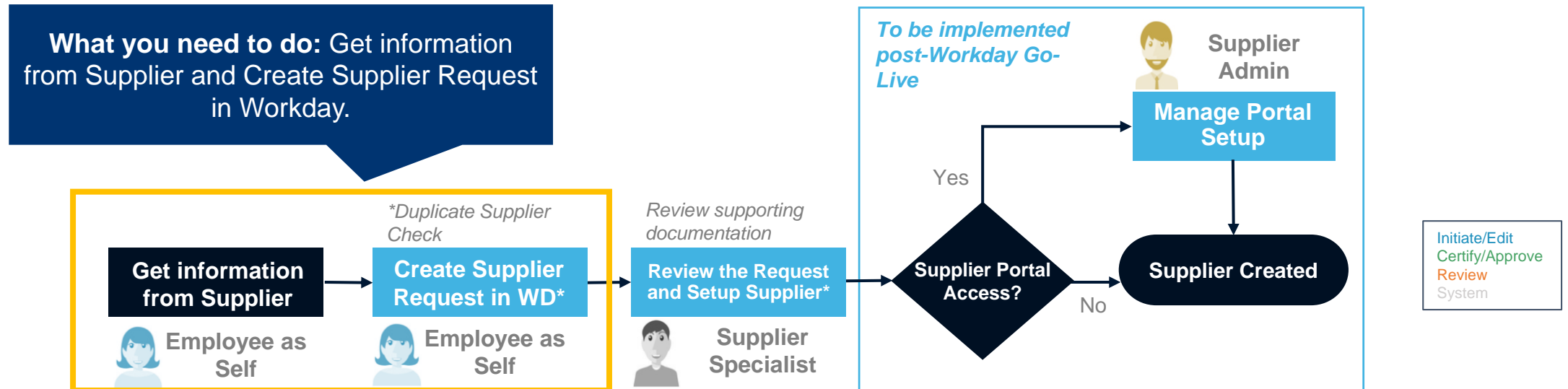
- Supplier Name (Must provide as Last Name, Given Name for Individuals)
- Supplier Category
- Address
- Email
- Attach supplier's banking details and proof in an attachment for EFT payment method
- Fill in the Questionnaire to complete the request and provide a Tax ID for Resident of Canada Suppliers providing services

Click here for a detailed Job Aid:

- [FIN102-01 Create Supplier Accounts: View/Find Suppliers](#)
- [FIN102-02 Create Supplier Accounts: Internal - Create Supplier Setup/Update Request](#)



Process Flow – Supplier Setup Request



The background of the slide is a high-angle, top-down photograph of a modern, wide staircase. Several students are visible: some are sitting on the steps, one is using a laptop, and others are standing or walking. The image is semi-transparent, allowing the text to be clearly visible over it.

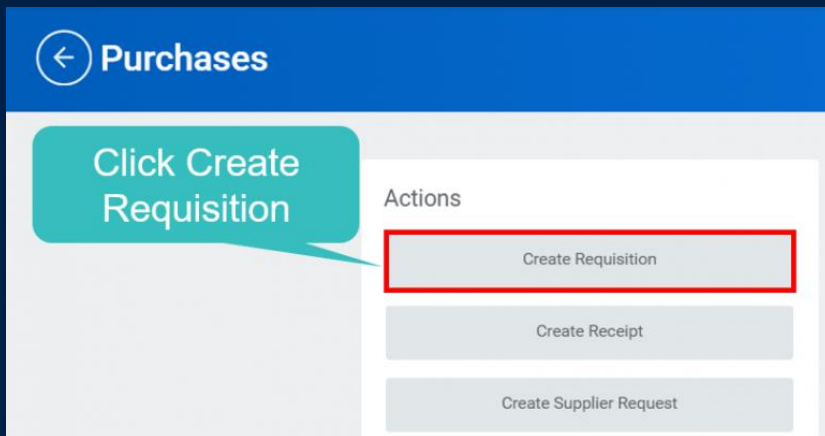
Submit a Purchase Requisition / Purchase Order



Concept Overview

Submit a Purchase Requisition / Purchase Order

A purchase requisition is required to request that a Purchase Order be issued to a supplier to purchase goods or services. At UBC, all purchases over \$3,500 require a purchase order (unless there is a specific exemption), and some purchases under \$3,500 also require a PO (e.g. chemicals)....



Types of Purchase Requisitions

- **Purchase Requisition:** Used for standard purchases of goods & services. This will be the most commonly used Requisition Type
- **Single Source Requisition:** Used for purchases through sole/single source only
- **Paid by Credit Card:** Used for purchase orders that will be paid by credit card
- **Bill Only (Retroactive):** Used for the creation of retroactive purchase orders that will not be issued to the supplier
- **RFx/Competitive Bid Request:** Used to initiate the intake process for purchases requiring a competitive bid process.

Process Flow - Create Change Order

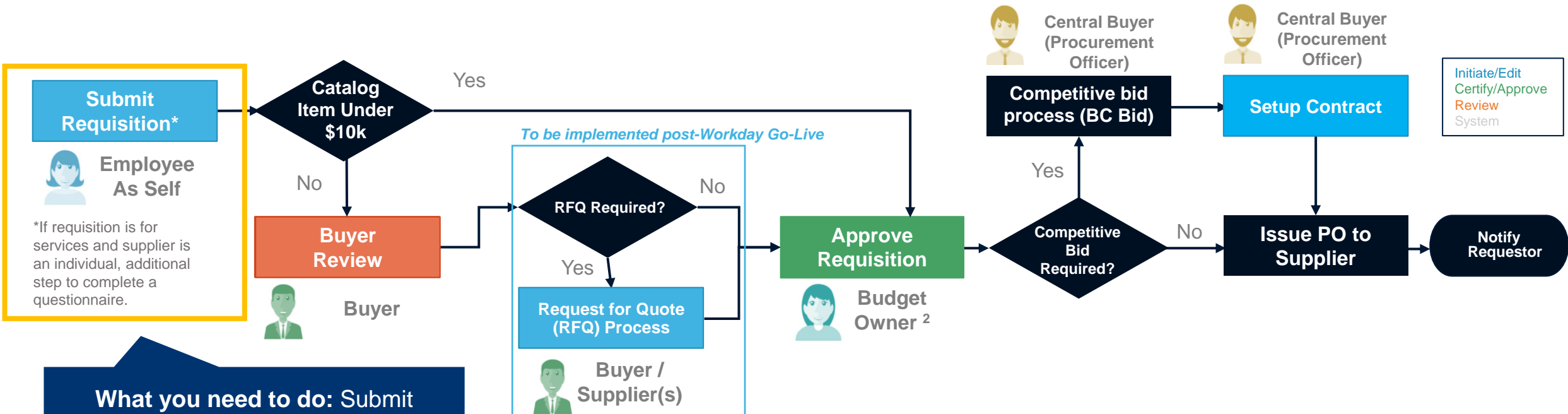
Knowledge Required: The original PO # is required. If additional lines are to be added the following are mandatory: Item Description, Spend Category, Worktags, amount to be added



What you need to do: Submit Change Order in Workday by finding the original Purchase Order and performing a related action from this PO.

Process Flow – Submit a Purchase Requisition

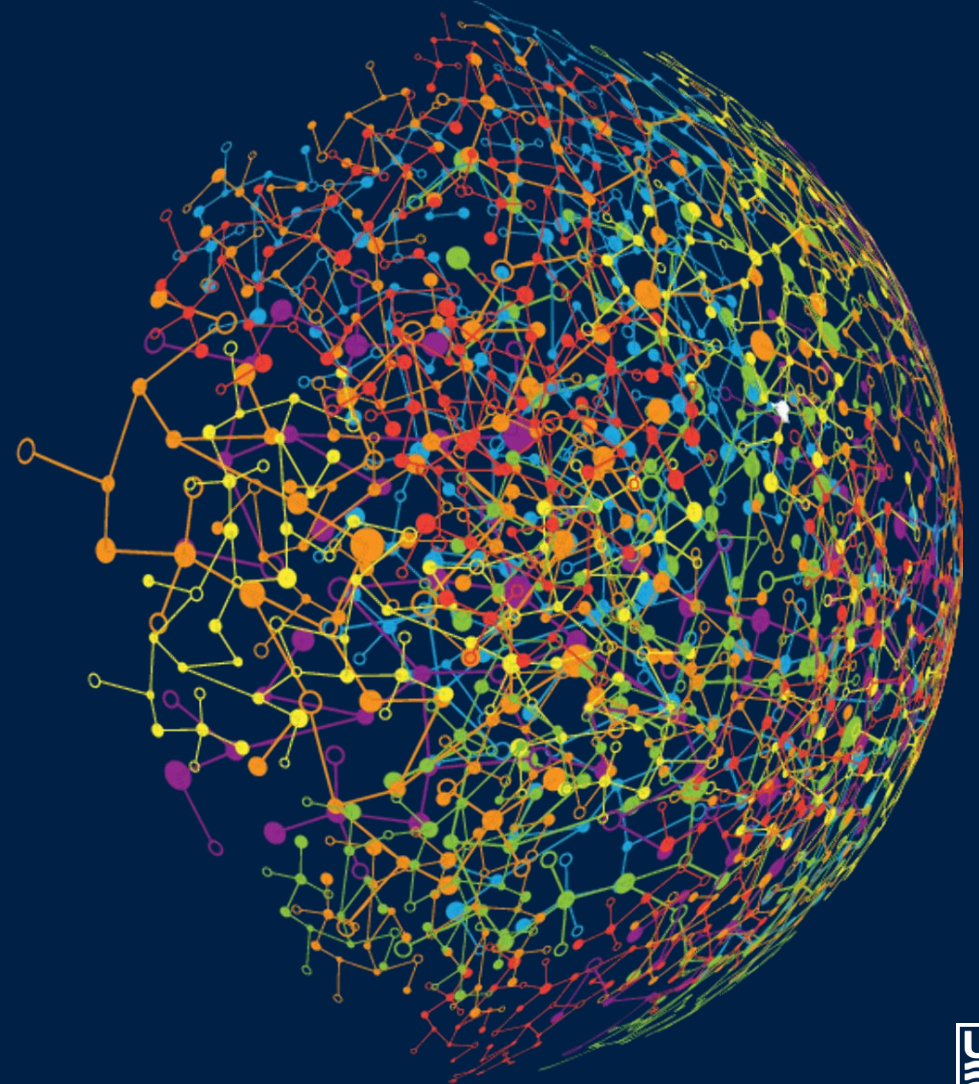
Knowledge Required: The following are mandatory fields in a Purchase Requisition: Item Description, Spend Category, Supplier, Quantity, Unit Cost, Unit of Measure, Requisition Type, Worktags.



What you need to do: Submit Requisition and complete questionnaire (if requisition is for services and if the supplier is an individual). Add an attachment if item is not from punchout catalogue.

Submit Purchase Requisition Demo

Let's go through a demo on how to submit a Purchase Requisition for a Non-Catalog Service over \$3500.





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Welcome, On behalf of: Molly Weasley



Inbox
2 items



Expense Report: EXP-0000000815, Molly Weasley on 11-Jun-2020 for \$0.00
1 month(s) ago - Effective 2020-06-11

Edit Government IDs
5 month(s) ago - Due 2020-02-23

[Go to Inbox](#)



Applications
11 items



Pay



Payroll



Purchases



Expenses



Personal
Information



Processes
Awaiting Me



Absence



Benefits



Time



Career



Requests

Quick Reference Guides for Purchase Requisitions

- [Submit Purchase Requisition - Catalogue](#)
- [Submit Purchase Requisition – Non-catalogue](#)



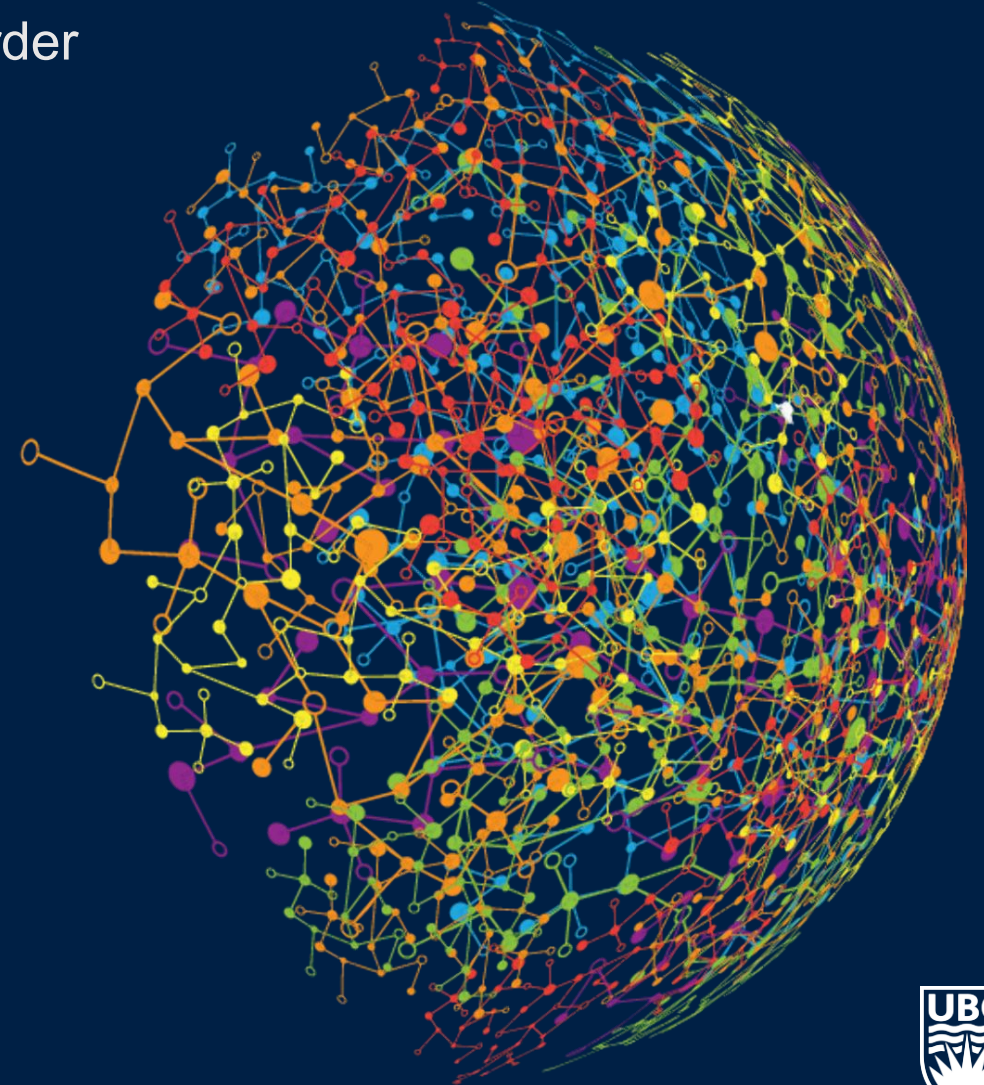
Submit a Change Order Demo



Let's go through a demo on how to Submit a Change Order

Click here for a detailed Job Aid:

[Submit Change Order](#)



The background of the slide is a high-angle, top-down photograph of a wide, modern staircase. The steps are made of light-colored concrete. Several students are sitting on the steps, some using laptops or looking at their phones. The image is partially obscured by a large, semi-transparent white diagonal shape that runs from the top left towards the bottom right. The text "Submit a Change Order" is overlaid on the white shape.

Submit a Change Order



Concept Overview

Submit a Change Order

A Purchase Order is created by Workday as part of the procurement process against a “Successfully Completed” Purchase Requisition. A **Change Order** should be initiated when a change is required to an existing issued PO – for example, to add an extension or to change the Worktags.

There are two main scenarios that you may need to create a Change Order:

1 Adding Goods/Services item

A new **Goods Line** or **Service Line** can be added to a Purchase Order. Details must be filled out, including:

- Item Description
- Spend Category
- Tax / Tax Recoverability / Tax Options (auto-populated)
- Quantity
- Unit of Measure
- Cost
- Deliver To / Ship to Address / Ship to Contact
- Memo
- Program / Grant / Project / Gift / Cost Center / Worktags

2 Changing Worktags

Navigate to the Worktag information of the line and update the Worktag as required. For this illustration we have selected a Program.

- Cost Center and Additional Worktags information auto-populates based on the Worktag selected

Click here for a detailed Job Aid:

- [FIN102-19 Change Order: Submit Change Order](#)

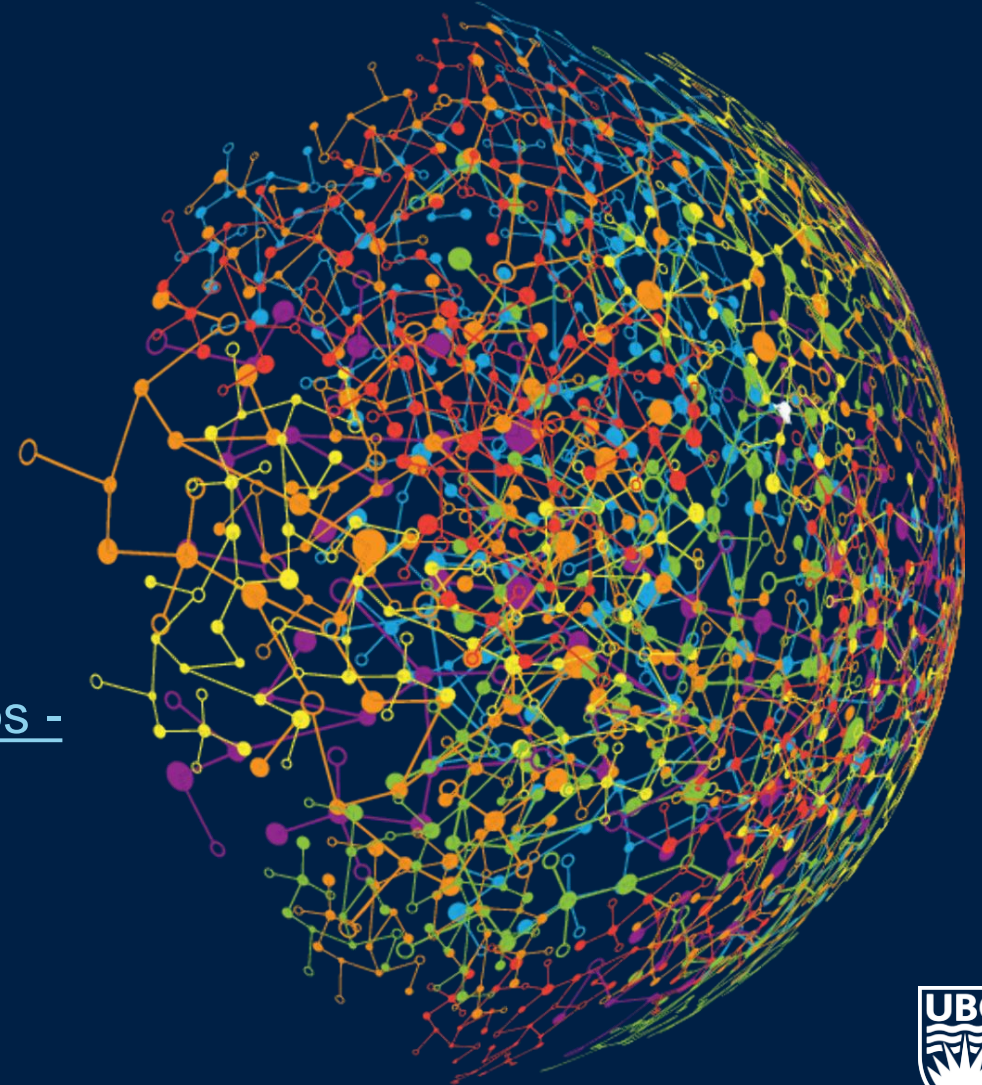
Invoicing and Receiving Demo



Let's go through a demo on Invoicing and Receiving

Click here for a detailed Job Aid:

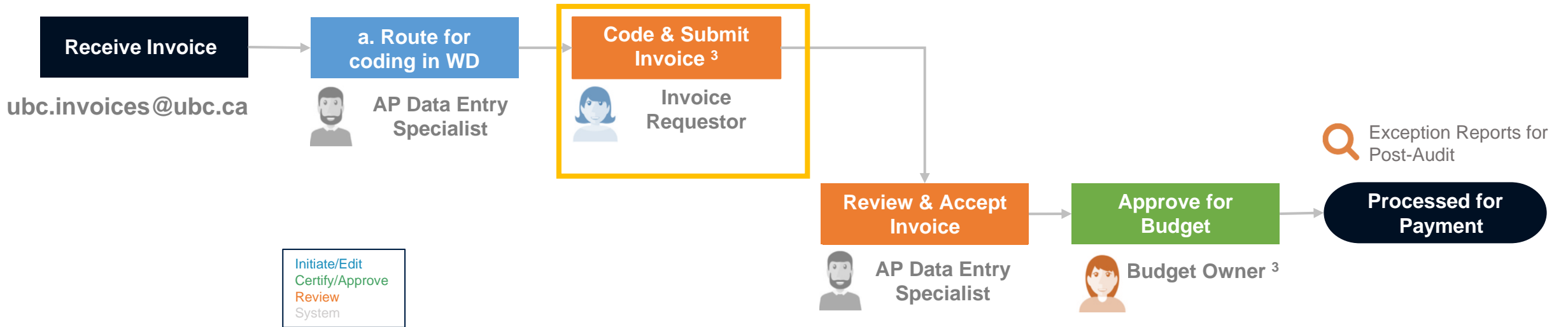
- [Receipt of Goods & Services \(Desktop\)](#)
- [Create Supplier Non-PO Invoice \(Received by FinOps - Inbox\)](#)



Workday Invoice / Payment Request Workflows



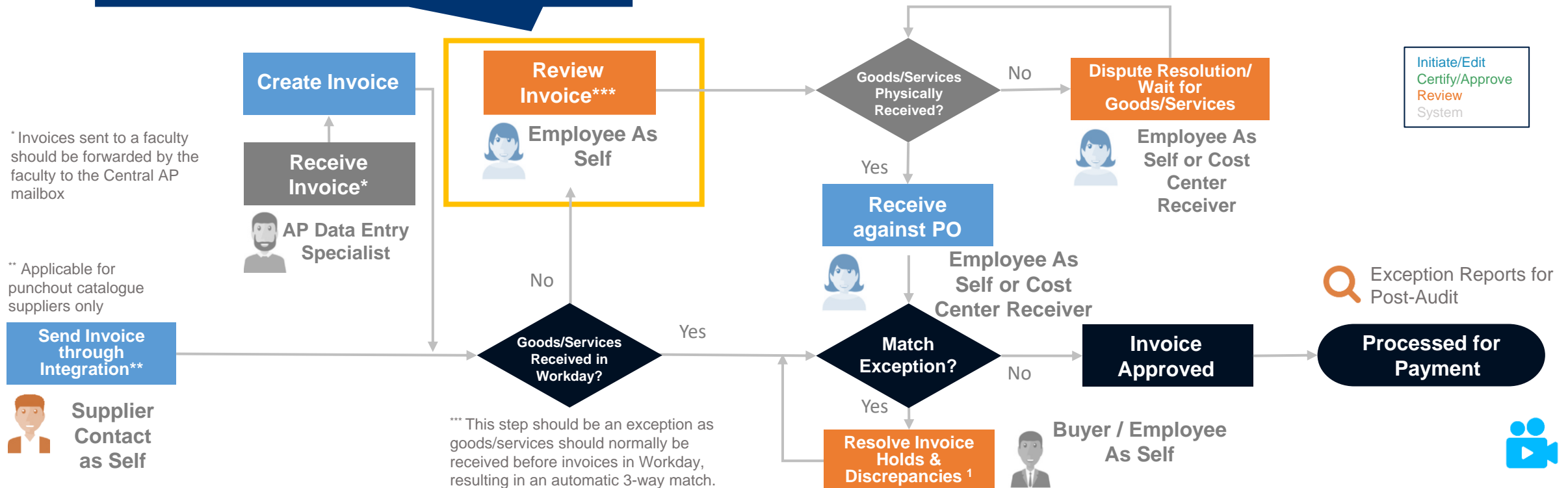
Non-PO Invoices Process Overview



Process Flow – Supplier Invoice (PO) Approval

Knowledge Required: Details about previously placed Purchase Requisition/Order

What you need to do: Review invoice to check for conformity with what was previously entered in the Purchase Order and agreed with supplier.



Non-invoice Payment Request

